

Island Market Review

April 2017



A Service Provided By:

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This data is retrieved from the Florida Keys MLS Database

Upper Keys (MM 65 to 111)	0-\$399K		\$400-\$699K		\$700-\$999K		\$1-\$2.4M		\$2.5M-\$5M		> \$5M	
Closed Sales	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
# of Sales	28	28	21	25	11	4	10	10	1	3	0	0
Average Days on Market	103	127	99	127	95	131	190	104	306	374	4	n/a
List/Sell Ratio	93%	92%	90%	94%	95%	94%	86%	86%	n/a	n/a	n/a	n/a
% of Cash Sales	39%	42%	24%	44%	20%	60%	0%	40%	n/a	n/a	n/a	n/a

Middle Keys (MM 47 to 64)	0-\$399K		\$400-\$699K		\$700-\$999K		\$1-\$2.4M		\$2.5M-\$5M		> \$5M	
Closed Sales	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
# of Sales	32	13	17	16	10	8	4	4	0	0	0	0
Average Days on Market	108	77	140	174	70	97	188	225	613	225	n/a	n/a
List/Sell Ratio	95%	924%	90%	98%	98%	94%	90%	89%	98%	89%	n/a	n/a
% of Cash Sales	40%	54%	24%	70%	50%	0%	40%	25%	0%	25%	n/a	n/a

Lower Keys (MM 7 to 46)	0-\$399K		\$400-\$699K		\$700-\$999K		\$1-\$2.4M		\$2.5M-\$5M		> \$5M	
Closed Sales	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
# of Sales	29	15	22	32	5	1	5	2	0	1	0	0
Average Days on Market	118	213	124	84	104	144	30	369	n/a	n/a	n/a	n/a
List/Sell Ratio	89%	89%	93%	95%	88%	86%	96%	94%	n/a	n/a	n/a	n/a
% of Cash Sales	50%	35%	21%	24%	33%	0%	25%	100%	n/a	n/a	n/a	n/a

Key West (MM 0 to 6)	0-\$399K		\$400-\$699K		\$700-\$999K		\$1-\$2.4M		\$2.5M-\$5M		> \$5M	
Closed Sales	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016	2017	2016
# of Sales	20	20	26	9	7	10	17	9	2	0	0	0
Average Days on Market	299	134	96	124	87	154	111	284	n/a	n/a	n/a	n/a
List/Sell Ratio	90%	87%	92%	91%	96%	93%	93%	83%	n/a	n/a	n/a	n/a
% of Cash Sales	59%	41%	22%	55%	17%	40%	50%	50%	n/a	n/a	n/a	n/a